

MLS Area RN

| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|---------------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 29 | 54 | -46.3% | 425 | 487 | -12.7% |
| Condo/TH Sales | 2 | 7 | -71.4% | 65 | 65 | -- |
| Total Sales | 31 | 61 | -49.2% | 490 | 552 | -11.2% |
| New Homes Only | -- | 3 | -- | 15 | 18 | -16.7% |
| Resale Only | 31 | 58 | -46.6% | 475 | 534 | -11.0% |
| Sales Volume | \$26,927,000 | \$51,177,110 | -47.4% | \$527,521,265 | \$429,491,412 | +22.8% |
| New Listings | 32 | 60 | -46.7% | 537 | 659 | -18.5% |
| Pending | -- | -- | -- | -- | -- | -- |
| Withdrawn | 2 | -- | -- | 7 | 21 | -66.7% |
| Expired | 2 | -- | -- | 7 | 21 | -66.7% |
| Months of Inventory | 1.3 | 0.8 | +64.0% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$883,090 | \$844,594 | +4.6% | \$1,029,331 | \$793,644 | +29.7% |
| List Price/SqFt | \$305 | \$244 | +25.1% | \$306 | \$230 | +32.9% |
| Sold Price | \$868,613 | \$838,969 | +3.5% | \$1,076,574 | \$778,064 | +38.4% |
| Sold Price/SqFt | \$300 | \$243 | +23.5% | \$323 | \$227 | +42.0% |
| Sold Price / Orig LP | 98.6% | 99.8% | -1.2% | 107.1% | 98.7% | +8.4% |
| Days on Market | 20 | 23 | -11.4% | 18 | 31 | -42.6% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$699,000 | \$635,000 | +10.1% | \$775,000 | \$600,000 | +29.2% |
| List Price/SqFt | \$271 | \$213 | +27.4% | \$269 | \$203 | +32.1% |
| Sold Price | \$700,000 | \$650,000 | +7.7% | \$825,000 | \$605,000 | +36.4% |
| Sold Price/SqFt | \$274 | \$210 | +30.9% | \$288 | \$200 | +43.8% |
| Sold Price / Orig LP | 99.2% | 100.0% | -0.8% | 105.1% | 99.5% | +5.6% |
| Days on Market | 12 | 6 | +100.0% | 5 | 8 | -37.5% |

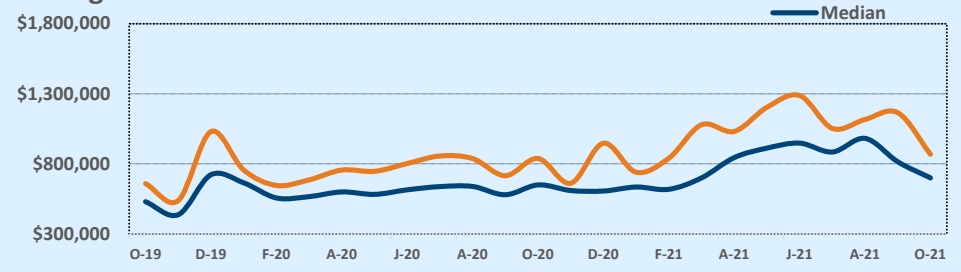
Residential Statistics

Independence Title

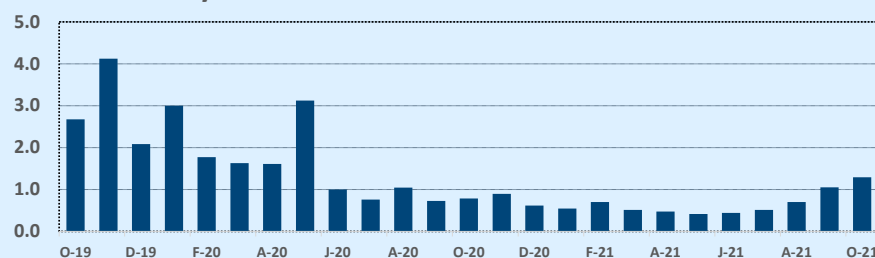
October 2021

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 1 | 5 | 25 |
| \$200,000- \$249,999 | -- | -- | -- | 8 | 6 | 9 |
| \$250,000- \$299,999 | -- | -- | -- | 11 | 10 | 6 |
| \$300,000- \$349,999 | 1 | 2 | 38 | 10 | 11 | 13 |
| \$350,000- \$399,999 | -- | 2 | 36 | 9 | 14 | 10 |
| \$400,000- \$449,999 | -- | -- | -- | 7 | 2 | 9 |
| \$450,000- \$499,999 | -- | -- | -- | 15 | 9 | 12 |
| \$500,000- \$549,999 | 1 | 2 | 10 | 19 | 17 | 40 |
| \$550,000- \$599,999 | 1 | 3 | 41 | 38 | 27 | 34 |
| \$600,000- \$699,999 | 8 | 6 | 29 | 80 | 71 | 12 |
| \$700,000- \$799,999 | 4 | 6 | 14 | 71 | 58 | 12 |
| \$800,000- \$899,999 | 4 | 2 | 7 | 48 | 44 | 11 |
| \$900,000- \$999,999 | 2 | 1 | 18 | 39 | 33 | 12 |
| \$1M - \$1.99M | 8 | 5 | 7 | 147 | 153 | 16 |
| \$2M - \$2.99M | 3 | 1 | 4 | 22 | 19 | 37 |
| \$3M+ | -- | 1 | 19 | 12 | 11 | 80 |
| Totals | 32 | 31 | 20 | 537 | 490 | 18 |

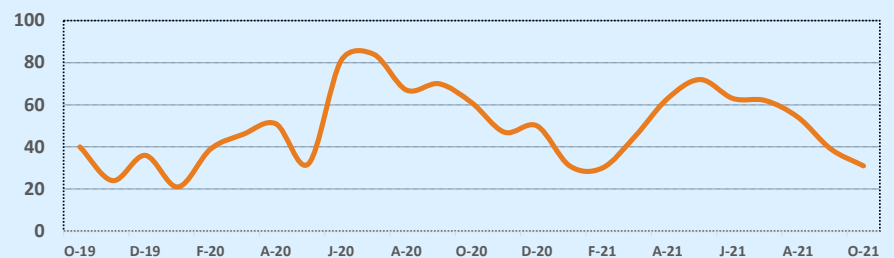
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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